



THE BOYS' BRIGADE - 1st. MAIDSTONE COMPANY

part of

MAIDSTONE BAPTIST CHURCH

129 High Street, Ramsham 375736

R. A. C. Hardy,
33 Ladywood Close,
Cuxton,
Nr. Rochester,
Kent.

30th November, 1990

Dear Robert,

Easter Coaches,

I happened to be in Maidstone & District offices a few days ago and happened to hear them say to somebody else that their coach fleet had been reduced and that bookings were becoming much more difficult. I reminded them of our requirement for the two coaches at Easter which promptly threw them into a panic and at that stage they were saying to me that they only had one coach available for half of the weekend.

I remonstrated with them over the fact that we had a regular booking for many many years and did not expect to be tipped overboard without notice. They took that on board very graciously and have now telephoned to confirm that my some devious re-arrangement they can make two coaches available for the normal requirement, i.e, one Wednesday, one Thursday but the cost will be significantly higher as under the new free market regime they have to be seen to make a profit!

Their verbal indication to me at this stage is £1,100 gross for the Wednesday Coach and £950 for the Thursday coach and for the Battalion to provide accommodation for the drivers or an increase of £40 per driver per day for that. As a concession to our long term custom they will however reduce the total of £2,050 by 10% in order to ease the cost load.

I tell you this now to give you some chance to re-assess the cost equation - I would be reluctant to move the business to another operator but it does occur to me that through the Church I have a very good contact with Maidstone Borough Line and we could possibly get an alternative quotation from that source.

What are your thoughts?

Yours sincerely,

H. G. V. Cooke.

Wrote 1 x 53 Coach - Thursday Sun.

3 Minibuses Wed

1 x 53 Coach Wed

Wrote Harold 6/1/91